



DOMOTEX asia / CHINAFLOOR 2018

Your Key to new opportunities

20-22 March 2018 Shanghai New International Expo Center, China



2018 Nanxun China Buyers Delegation

The DOMOTEX asia/CHINAFLOOR team invites you to apply as a hosted VIP buyer for the “2018 Nanxun China Buyers Delegation”, co-organized with the Business Bureau of the Nanxun District (Zhejiang Province) March 17th – 19th, 2018.

International buyers selected for this two and a half day program will gain a better understanding of Nanxun’s global market potential as well as the scale and strength of their wood flooring manufacturing capabilities.

To apply, please complete the application on page 3 and send to **Mr. Lawrence.zhang** Lawrence.zhang@vnuexhibitions.com.cn by January 31st, 2018

Invited buyers receive the following benefits:

- *1 Roundtrip Flight (economy class)*
- *Complimentary hotel accommodations and meals 16th-19th March*
- *Pickup and transportation services from Shanghai to Nanxun (designated time)*
- *Buyer’s Guide (detailed products information on suppliers)*
- *DOMOTEX asia/CHINAFLOOR VIP access and registration check-in*
- *Access to Exhibition Club Lounges: Wi-Fi, refreshments, and lounge seating*
- *Exclusive invitation to DOMOTEX asia/CHINAFLOOR’s 20th Anniversary Event*
- *Welcome Kit and Show Directory Coupon (200 RMB)*
- *Personal On-site support*

The Delegation agenda also includes:

- *Welcome Ceremony in Nanxun*
- *Pre-arranged B2B meetings with Nanxun wood flooring manufacturers*
- *Factory visits*
- *Tour of Nanxun’s ancient old town*



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About Nanxun

Nanxun is the largest wood flooring production and sales base in China. In 2017, annual exports reached over 450 million RMB. 600 wood flooring enterprises and related businesses are gathered there and employ 40,000+ people and operate 700 wood flooring production lines and 250 wood flooring painting lines. The region alone accounts for over 60% of the national wood flooring sales and 20% of China's wood flooring export sales. Its flooring products are sold in 90+ countries throughout Europe, North America, Southeast Asia, and Oceania.

We look forward to seeing you in Nanxun - March 2018!





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2018 NANXUN CHINA BUYERS APPLICATION

1. Basic Information

Company Name:

Country:

Website:

2. Contact information

FULL NAME	JOB TITLE	PHONE NUMBER	E-MAIL

3. Airport Details

Outbound Country/Airport:

4. What is your 2018 purchasing budget for wood flooring (USD \$)?

- Less than \$250,000
- \$250,000 - \$500,000
- \$500,000 - \$2,000,000
- \$2,000,000 - \$5,000,000
- More than \$5,000,000 +

5. Do you plan on placing purchase orders in 2018?

- Yes _____m2
- No

6. Have you ever worked with wood flooring suppliers, manufactures, and partners in China?

- Yes
- No

7. Are you looking for specific wood flooring products or services? (List Below)
